

Message Text

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PAGE 01 KUALA 02795 050917Z

ACTION COME-00

INFO OCT-01 EA-07 ISO-00 EB-07 FEA-01 INT-05 OES-07

TRSE-00 AID-05 CIAE-00 INR-07 NSAE-00 DODE-00

/040 W

-----060156Z 012125 /13

R 050756Z MAY 77

FM AMEMBASSY KUALA LUMPUR

TO SECSTATE WASHDC 7117

INFO AMEMBASSY TOKYO

AMEMBASSY SINGAPORE

LIMITED OFFICIAL USE KUALA LUMPUR 2795

E.O. 11652: N/A

TAGS: BENC, ENRG, MY, JA

SUBJECT: MAJOR PROJECT: BINTULU LNG

REF: STATE 98470

1. PETRONAS INFORMED EMBASSY THAT THEY HAVE NOT YET REACHED AGREEMENT WITH SHELL-MITSUBISHI ON JOINT VENTURE AGREEMENT. PETRONAS OFFICIAL FURTHER COMMENTED THAT NEGOTIATIONS COULD DRAG OUT TILL END OF MAY. COMMENT: APPARENTLY SHELL-MITSUBISHI DRAGGING FEET AS LONG AS POSSIBLE IN ORDER TO EXTRACT MORE FAVORABLE TERMS FROM PETRONAS.

2. RE CONSULTING CONTRACT, LEADING CONTENDER APPEARS TO BE PROCON, DIVISION OF UNIVERSAL OIL PRODUCTS COMPANY, A US JOINT VENTURE WITH JAPANESE INTERESTS. SAME CONSORTIUM BUILT BRUNEI LNG PLANT AND WAS ABLE TO COMPLETE PROJECT ON TIME. THIS JOINT HAS NOT BEEN LOST ON GOM WHICH IS VERY TIME CONSCIOUS ON BINTULU PROJECT AS EARLIER REPORTED.

3. NEITHER JICA NOR C. ITOH HAVE ANY RESPONSIBILITY FOR
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CONSULTING WORK ON LNG PLANT. THEIR CONCERN IS WITH OVERALL MASTER PLAN STUDY OF PETROCHEMICAL INDUSTRY DEVELOPMENT IN MALAYSIA EXCLUDING LNG. FYI: PETRONAS IS REPORTEDLY VERY UNHAPPY WITH THEIR WORK TO DATE. END FYI.

4. MITSUBISHI HAS INFORMED PETRONAS THAT THEY WILL BE ABLE TO MARKET ONLY 4 MILLION OF 6 MILLION TON TOTAL ANNUAL

PRODUCTION WHEN PLANT BECOMES OPERATIONAL MID-1982. PETRONAS,
THEREFORE, UNDERTAKING TO MARKET REMAINING 2 MILLION AND
DISCUSSING WITH PACIFIC GAS AND LIGHT.
UNDERHILL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: LPG, JOINT VENTURES, CONTRACTS, CONSORTIUMS
Control Number: n/a
Copy: SINGLE
Sent Date: 05-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977KUALA02795
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770158-0819
Format: TEL
From: KUALA LUMPUR
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770591/aaaadaff.tel
Line Count: 66
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 167e179a-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 STATE 98470
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 22-Feb-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2633267
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: BINTULU LNG
TAGS: BENC, ENRG, MY, JA, PETRONAS, SHELL-MITSUBISHI
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/167e179a-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
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